

Weddings 101: how to Make Your Property a Wedding Destination

Handout: Example of Pricing a Wedding Package

<b>VENUE INCLUSIONS</b>	76-100
<b>EXCLUSIVE TWO-DAY USE OF PROPERTY</b>	
<i>Friday at Noon (Guest room checkin at 3pm) to Sunday at Noon</i>	
<b>REHEARSAL &amp; DINNER SITE - TBD</b>	
<i>Banquet tables with linens @ \$10 ea</i>	4 0.00
<i>Set up to Rehearsal Site</i>	50.00
<i>Disposable dinnerware &amp; Tablecloths</i>	50.00
<i>Beverage Station; Sweet tea/Lemonade with Ice station for additional beverages</i>	40.00
<b>CEREMONY SITE - TBD</b>	
<b>COCKTAIL HOUR SITE - TBD</b>	
<b>RECEPTION SITE - TENT ON SIDE OF BARN</b>	
<i>Bathroom Stalls &amp; Handwashing Station / Trailer</i>	325.00
<i>Use of heated/air-conditioned barn</i>	50.00
<b>EVENT STAFFING</b>	
<i>Set/up, take down, assistance to vendors, parking, greeters &amp; guest services ()</i>	300.00
<i># hrs * \$15  </i>	
<b>WEDDING COUPLE ACCOMODATIONS</b>	
<i>Two-night Bridal/Honeymoon Seabiscuit Suite</i>	500.00
<i>Complimentary night - Sunday</i>	50.00
<b>OPERATIONAL</b>	
<i>Septic</i>	150.00
<i>Mosquito Authority</i>	150.00
<i>Utilities</i>	150.00
<i>Décor</i>	
<i>Venue Fee</i>	700.00
<i>Wedding Coordinator Fee</i>	0.00
<i>Lighting from tent to barn</i>	100.00
	<b>2615.00</b>

<b>RENTAL INCLUSIONS *</b>	<b>RENTAL ITEMS</b>			
<i>* Upgrades may be made and quantities may be changed</i>	QTY	COST	TOTAL	76-100
<b>CEREMONY SITE</b>				
<i>White OR FRUITWOOD Resin Folding Chairs</i>		3.95	0.00	100 395.00
<b>COCKTAIL HOUR SITE</b>				
<i>30" High Bistro Tables</i>		9.95	0.00	4 39.80
<i>120" Linens for Bistro Tables (change to 132 for cinching)</i>		14.95	0.00	4 59.80
<b>RECEPTION TENT FOR GUEST SEATING</b>				
<i>Pole Tent</i>		0.00	0.00	40x40 759.00
<i>Perimeter Lights</i>		1.00		160.00
<i>Leg Skirts</i>		15.00		10 150.00
<i>Extension Cords</i>				22.00
<i>Dance Floor</i>				12x12 261.00
<i>6ft Banquet Tables OR 6 ft ROUNDS (10 at a table)</i>		10.00	0.00	10 100.00
<i>Farmhouse Tables (8)</i>				0.00
<i>132" Round Poly Tablecloth - ALLOWANCE (\$18.95 EA)</i>	19			10 190.00
<i>Sweetheart Table 36" Round Table</i>	1	10.00		1 10.00
<i>Head Table (4) banquet tables</i>				0 0.00
<i>90 x 132 Poly Linens</i>				0 0.00
<i>108" Round Poly Linen</i>	1	15.95		15.95
<i>6 ft Banquet Tables (Beverages, Cake and DJ )</i>		10.00	0.00	3 30.00
<i>90x 132 Poly Linens</i>		13.95	0.00	3 41.85
<i>Moving chairs ceremony to reception</i>		3.95	0.00	100 100.00
<i>Rental Subtotals</i>				2334.40
<i>Less 10%</i>				2100.96
<i>All About Events delivery</i>			125.00	125.00
<b>SUBTOTAL FOR RENTALS</b>				<b>2225.96</b>
<i>All About Events Damage Waivor</i>			0.00	217.03
<b>TOTAL RENTALS</b>				<b>2442.99</b>
<b>Rental Price for Brochure</b>				<b>2,450</b>
<i>Combined Package</i>				<b>5,058</b>
<i>Convenience Fee 3%</i>				152
<i>Venue Fee Plus Convenience Fee</i>				2,615
<i>Plus Fee</i>				152
<b>Venue Fee for Brochure</b>				<b>2,767</b>
<b>Venue Fee for Brochure</b>				<b>2,750</b>
<b>VENUE FEE</b>				<b>2750.00</b>
<b>RENTAL PACKAGE</b>				<b>2450.00</b>
<b>TOTAL</b>				<b>5200.00</b>
<i>Additional 4 Guest Rooms</i>				1512.00
<b>WITH 4 GUEST ROOMS</b>				<b>6712.00</b>